

NORTH GEORGIA JAGUAR CLUB

Newsletter for May 2006, Volume #5, No. 5



NGJC Spring Slalom May 28, 2006

By Lynn Cunningham

Along with spring comes the 2006 slalom season. Our first club date is coming up fast at the end of May, so mark your calendars for this next event in our NGJC slalom program.

As before, the slalom will be held at the Chicopee Woods Agricultural Center where we have previously held the Challenge Championship and our own club slaloms. This is a spectator-friendly environment with a grassy slope overlooking the course that provides a great place to set up your folding chairs, and even inside plumbing for when that is necessary. There are no dining facilities, so when you come please bring your own food and water or take advantage of the noon break to drive back out the short distance to I-985 where there are the usual suspects in fast food opportunities.

For those of us who have participated previously, now is the time to dust off your driving skills and come out for another day of dancing with the cones. For the beginners or those who are just curious, there will be a training school at 10:00 am where you will walk the course with our own national record holding Dick Maury and learn the fine points of slalom. Following this orientation you will have opportunity

to drive laps and put your new skills to work. At 1:00 pm the official timed runs will begin. This and the fall slalom are sanctioned events with official times counting toward the national championships.

Slaloms are really events for everybody. These are no-stress, no-pressure events where entrants have the opportunity to exercise their Jaguars in a safe yet exciting environment. Some of the group will be very competitive in their driving, some will be carefully exploring their new skills, and everyone will have a terrific day.

Spring slalom May 28, 2006

Training school, 10:00 am

Timed runs, 1:00 pm

Fall Slalom September 24, 2006

Training school, 10:00 am

Timed runs, 1:00 pm

Chicopee Woods Agricultural Center
1855 Calvary Church Rd.
Gainesville, GA 30501

<http://my.georgia.org/net/content/go.aspx?noredirect=1&s=20817.0.26.3011>

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PRESIDENT'S LETTER

The drive to and lunch at Wolf Mountain Vineyards attracted approximately 33 of our members and more than 20 members of the Early Thunderbird Club. There were around nine of the 1955-1957 "T-Birds" along with several of their newer cousins. The Jaguars and T-Birds certainly made for a spectacular sight as we meandered up the back roads to Wolf Mountain. Even though it was a bit chilly on the deck, the food was delicious and the socializing was lively and Karl Boegner was an excellent host as usual.

Thanks to Dave and Beverly Kirkman and Marvin and Carolyn Sikes for setting up this joint event. We enjoy our "Jaguar Only" events but it is a nice change to do something with another marque club occasionally such as this fun one.

One of the organizers of the British Motor Car Day called the other day to ask me to remind our members that there will be no restaurant service at that event at Berry College. Apparently, there will be food available but it sounds as if it will

THE 2006 CONCOURS'D ELEGANCE SEASON HAS BEGUN!

Pat Harmon

This year's Concours series started off with a bang in Jonesville, North Carolina, home of the North Carolina Jaguar Club (CJC). The event was held on April 22nd at Shelton Vineyards in nearby Dobson, NC – a beautiful venue on a rolling hillside amongst the vineyards. The event was actually sponsored by the local Triumph Club and is an annual All-British show called "The Gathering." In all, 41 Jaguars were registered with 4 withdrawing prior to the event probably due to the 40 days and 40 nights of rain that was predicted for the weekend. Party Headquarters was at the local Holiday Inn Express with a very well stocked hospitality suite courtesy of the local Jaguar dealer.

As predicted, the skies opened on Friday night

with much rain, thunder and lightning. God must love Jaguars because the rain stopped right after breakfast on Saturday morning and we had a very nice day for the Concours. As luck would have it, the weather held

out just until the last award was presented and the rain started again. In all, 9 Jaguar clubs attended including Carolina, Virginia, South Carolina, North Georgia (Harmon's, Maury, Anderson's), Music City, Smokey Mountain, Pittsburgh and Nation's Capitol. Nancy and I were very pleased with first place in C-16 with our newly acquired XK-8. The day's

festivities culminated in a huge banquet with around 200 attending.

Although we were unable to attend the Slalom event on Sunday, the Anderson/Maury team took a



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be the hamburger and hot dog variety. He mentioned that some people may prefer to bring a picnic lunch. Some other car clubs are apparently doing this. For anyone who is interested, Joe Newell is planning to stay overnight on Saturday at the Hawthorn Suites hotel in Rome and do a drive on Sunday over to Mentone, Alabama. this is a scenic drive and if you are interested in staying over, call Beth Robbins at Hawthorn Suites at 706-378-4837 to reserve a room. You can view the hotel at www.hawthorn.com. The hotel is in a renovated 1800's building and looks quite nice. For more information, call Joe at 404-386-9868.

Later in May, the Smoky Mountain Jaguar Club will be holding their concours at the Pittman High School just outside Gatlinburg, Tennessee. You can find more information on this event by going to the JCNA website (www.jcna.com) and clicking on clubs and then clicking on the Smoky Mountain Club. Their concours is held in conjunction with the Gatlinburg Scottish Festival Games. As of this writing, there are still hotel rooms available in the area. Several of our members will be there.

Our last event in the month is our slalom which is covered elsewhere in the newsletter.

I hope you will consider joining us at one of these events.

Cheers,
Roy



Concours Committee Volunteers Needed

By Pat Harmon

Our NGJC annual Concours'd Elegance is now confirmed for October 8th at the Chattahoochee Country Club in Gainesville. This is our club's big event of the year and, although October seems a long time in the future, the planning efforts are now underway. Our club is quickly gaining a reputation for being a "class act" and we need committee volunteers to help us make this year's Concours the best ever. Following are the committee positions needed:

- Publicity (1)**
- Clean-Up Crew (3)**
- Set-Up Crew (3)**
- Scruitineers/Runners (2)**
- Registration & Hospitality (3)**
- Parking (2)**

Judging Team (see below)

Scoring (3)

You may volunteer for more than one position. Regarding our judging team, we are always open for, and encourage members to join, our judging team. To become a judge you need to attend our annual training (June 3rd at Hennessy Gwinnett) and then apprentice judge with a qualified team. If you're thinking about joining our team (No, you don't need to be a car expert) this would be a perfect time to give it a try.

We need to get our planning underway fairly soon. PLEASE contact Pat Harmon at 678-450-6728 or Email at pat@patsjags.com to volunteer for this important event. 



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North Georgia Jaguar Club 2006 Calendar of Events

By Tom Koballa (tkoballa@uga.edu) *Club Member Facilitator

MEMBERSHIP

By Roy Cleveland

January 14-22 - Barrett-Jackson Classic Car Auction
Scottsdale, AZ

January 21 - Microcar Museum
Madison, GA
(* Tom Koballa)

February 17, 18, & 19 - World of Wheels
Georgia World Congress Center

February 17 or 25 - Upholstery technical session with Dan Paul
(*Skip Smith)

March 10-12 - Concours d' Elegance

Amelia Island, FL
(*Dave Kirkman)

March 19 - JCNA sanctioned Slalom
Smoky Mountain Jaguar Club
Knoxville, TN

March 30-April 1
JCNA AGM
Seattle, WA

April 22-23 - Carolina Jaguar Club JCNA Sanctioned Concours d' Elegance (22nd) & Slalom (23) Dobson, NC

April 27-30 - Walter Road Atlanta
Braselton, GA

April 30 - NGJC Drive to Wolf Mtn. Vineyards and lunch with Classic Thunderbird Club (*Dave Kirkman)

May 13 - British Motor car Day Berry College
Rome, GA www.atlanta-britishmorecarday.com
(* Joe Newell)

May 20 - Smoky Mountain Jaguar Club
Concours d' Elegance
Gatlinburg, TN

May 28 - NGJC Sanctioned Spring Slalom,
Chicopee Woods,
Gainesville, GA (*Dick Maury or Lynn Cunningham)

June 3 - Annual Concours Judges Training
Hennessy Jaguar
Gwinnett (*Pat Harmon)

June 24-25 - NGJC "Old Car" Overnight
(*Dave Kirkman)

July 15 - Concours d' Elegance
101: Introduction to Concours Participation
Hennessy Jaguar Gwinnett (*Pat Harmon)

August 19 - TBA

September 16-17 - Overnight Driving Tour to the U.S. Air Force Museum Warner Robbins, GA (*Pat Harmon).

September 24 - NGJC Sanctioned Fall Slalom,
Chicopee Woods,
Gainesville, GA (*Dick Maury or Lynn Cunningham)

September 27-30 - Petite LeMans
Location TBA

October 8 - NGJC Sanctioned Concours d' Elegance,
Chattahoochee Country Club,
Gainesville, GA (*Roy Cleveland or Pat Harmon - Concours Chairman)

October 13-15 - Euro Auto Fest @ BMW PlantGreer, SC
(*Dave & Beverly Kirkman)

October 28-29 - Southern British Car Club Show
Chattanooga, TN

November 3-5 - Hilton Head Concours d' Elegance,
Hilton Head, SC

We would like to welcome our new members since the last newsletter. They are

Patricia & Louis Murphy and Tricia & Lynn Williams

That brings our total of new members in 2006 to 20. That gives us 106 members at present. Membership lists are available to any member by mail or e-mail. If you would like one, call or e-mail Roy Cleveland.



(* Dave Kirkman)

November 18 - NGJC Annual Business Meeting (*Club Officers)

December 17 - NGJC Annual Christmas Party at Vinings Club
Atlanta, GA (*Joe Newell)



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Slalom continued from front cover

Directions: From Atlanta: proceed north on I-85, then bear left on I-985. Take exit No. 16 and at the end of the exit ramp turn right (east) on Hwy. 53. Go .3 (three tenths) miles to the 2nd traffic light. Turn left on HWY 13 North. Go .1 (one tenth) mile to the first traffic light. Turn right onto Poplar Springs Road and go 1.4 miles, turning left onto Poplar Springs Church Road (Poplar Springs Baptist Church is at the intersection). Go .6 (six tenths) miles, turn left onto Calvary Church Road (large brick house and Chicopee Ag Center sign are at intersection) and follow this 1.4 miles to the Chicopee Ag Center. Turn right into Chicopee Woods Ag Center. Slalom location is in the parking lot on the immediate right.



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THE 2006 CONCOURS'D ELEGANCE SEASON HAS BEGUN!

Photography by Pat Harmon from front cover

first place (of course). The "Green Rocket" is even faster than before with it's new flared fenders and wider tires. Dick reports that the engine was missing a bit but was still strong enough to edge out the competition.

For those of you who have not attended a Concours, you definitely need to give it a try. For almost all of us, these cars are much more than just transportation and it is great fun to meet as a group and enjoy the marquee. If you are new to this aspect of Jaguars we are planning a special session just for you on July 15th - Called "Concours 101" we give you an overview, from an entrant's standpoint, of what the Concours is all about. Our club judging team will also be there to go over your car with you and point out ways to make it even better than it already is. As the date approaches watch for an article in this newsletter with more details.



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Granite City. IL 175th Anniversary Parade

By Pat Harmon

You guys have to see this. Nancy and I moved here from St Louis 2 1/2 years ago. I was affiliated with the Jaguar Club of St Louis (JAGSL) when we lived there. The 2002 Concours there was held in Forest Park (1903 Worlds Fair...Meet me in St Louey, Louey). The entire event stopped when Dan arrived with "Storm." He also had a toy stuffed monkey holding cymbals mounted on top of the windshield. Of course he had the monkey connected to the wipers which made it clang the cymbals. You gotta love Jag Lovers!!

Submitted by:

Bob Bullock/Dan Hoadley/ Ray & Dorothy Unger

On Saturday, April 1st, 2006, a copy of the JAGSL GROWL could be seen across the boarder — in the Granite City. IL 175th Anniversary Parade. JAGSL members Bob Bullock and Dan Hoadley with their infamous dog 'STORM' were accompanied by fellow JAGSL members Ray & Dorothy Unger. Dan drove the 1970 XKE roadster; 'Storm' sat on a special platform

in the car wearing the patriotic hat/sweater/eyeglass ensemble — in her mouth was a large dog bone w/party favor that she would blow upon Bob's command as he walked along side the car. Dorothy handed out candy and beads to the kids. Ray was behind the weaving 'PARTY ANIMAL' car cranking out tunes on the portable 1880 organ strapped to the luggage rack of the XKE. It was an ideal day for a parade — though Ray commented he thought there seemed to be a lot of auto exhaust fumes in the air!



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Car Auctions and Actions

By Skip Smith

It usually starts about four months before the auction date, you begin to receive the ticklers in the mail from the auction houses hyping the cars that are going to be at "NO RESERVE" and sold to the highest bidder. These are the four color, heavy stock, type of mailers that are sent to a targeted market segment, i.e. subscribers to magazines like, The Robb Report, The Dupont Register, Sports Car Market Report and other magazines of the same type.

Next, about three months out you begin to receive your registration offering. This is where the fun begins as you will need to begin to develop your schedule for the events you want to attend and at which auctions. Yes, there are more auctions going on in Scottsdale than Barrett-Jackson. Over about a two week period, (this next year, 2007, it may extend to three weeks) there are no less than five auctions that take place, and as many as three may overlap at any given time.

Each of the auctions has a preview period, several have pre sale galas, dances, parties, and charity dinners. The preview period is usually one to two days prior to sale date to allow the prospective bidders the opportunity to inspect the vehicles and evaluate their condition prior to crossing the auction block. The parties, galas, dances and dinners are open to most registered bidders, however some of the charity events carry a price tag that may exceed \$250.

Pre registration is fairly straight forward, you fill out an application, submit a bank letter of credit of an amount you believe you will be spending, (it is best to list all of the auctions you will be attending on one letter and therefore not have to obtain five to six separate letters, you may also post a cashier's check with the auction, and with what ever amount you choose they will set your bid limit at ten times the value of the check) along with a check or your credit card number for the registration fee. Auction registration fees range from about \$150 to \$750 this includes your bidder badge and one guest badge.

Hotel accommodations are very tight in Scottsdale during the auction time of year and should be made as far in advance as possible. Many of the better properties are sold out nine months in advance. Car rentals are about the same as anywhere else in the country. Air travel should be booked as far in advance as possible as well.

The Auctions

Barrett - Jackson "The Hollywood Event" Most of you have seen this sale on TV. It is held at the Horse Park in Scottsdale and covers about 50 acres. The sale takes place in what is hyped as the largest tent in the world, purchased from Disney several years ago for a price of around seven million dollars, and I swear they add on to it every year. The cars are staged outside and down the hill under six more tents each about two thirds the size of a football field.

All cars are sold, and at no reserve. Well, that is what they say anyway. When a car is submitted for registration it is evaluated by the staff at B-J and they tell you what they think the car will bring and from that point you begin to negotiate a price you will take for your car. Yes, you can sell your car, but you will pay the price. Depending on the car, the registration can run as high as \$3000. And if they run the bid up to your take price and they have not hooked up with a bidder then they sell the car, but it is



back to you!!, (remember the value you negotiate prior to selling the car) and at 18% of that value. That "right" allows you to pay the registration and the buyer's and seller's fees.

"Every car is Sold".

Bidding on a car is somewhat straight forward, you raise your hand and the ring man or woman yell, hold their fist up and run over to you, sometime you get one of each to help you make that difficult decision over the car well, watched it drive up the hill to the staging area (this is the only time you will have an opportunity to hear the engine run and see the car move under its own power), determined what you will pay for the car plus the 10% buyers fee and transport back to your home (usually about \$1600 in an enclosed transport), then you bid again if you so choose. If you are up on the block where the car is you have a much better chance to see who, if anyone, is bidding against you and maybe look into their eyes for just that split second to try and determine how serious they are about buying the car, but that is assuming that you are bidding against someone not just a phantom or a telephone bidder.

To me B-J is a seller's auction. Oh, I know they sell a lot of cars there, but the pros go there to sell, and maybe catch the early morning or the late night "slip through". That's the one where everyone seems to be asleep at the switch, or the one where the seller did not know to negotiate his selling price and just put it in the hands of the auction to take care of him or her, it's a car that is sold and at a real value, and there are usually a hand full of these over the seven days of the auction.

Prior to departure with your new purchase you will need to go through settlement. This is where you write the auction a check, get your bill of sale and gate release, and contract transport if needed. You will not get the title to your new purchase until your check clears and they process all of the paperwork, usually four to six weeks after the close of the sale.

RM Auctions "Offering The Worlds Finest Motor Cars" is a bit less known than BJ and is based in Blenheim, Ontario, Canada. Most all of the RM auctions are held in conjunction with the top Concours d'Elegance throughout the US and Canada. To list a few: Amelia Island, Pebble Beach, and Meadow Brook.

RM's Auction is a one day sales event held at the Ritz-Carlton and offers a one week preview period. During this preview period you may make an appointment to view, inspect, and even drive the vehicles you have selected to purchase.

Registration for the event is usually \$150 which includes a pre auction gala that is held the evening before. At the gala the featured cars will be on display and complimentary cocktails and hors d'oeuvres will be served while a small quartet plays.

Usually offering only one hundred cars, this carefully selected group of cars are offered with both reserve and at no reserve. The auction fees paid by the seller are higher for a reserve car than a no reserve car. Typically the registration fee will be double and the sales commission charged to the seller will range from 7% to 10%.

Car Auctions and Actions

By Skip Smith continued from page 6

RM auctions for the most part are straight up auctions. Oh sure, they will run the bid a bit, and have to backup at times to hook up with a bidder but that happens at all auctions. Because of the class of vehicles being offered, most all are authenticated and have substantiated provenance, but it is always best for someone interested in purchasing any car to perform their own due diligence. The sale usually begins at 11:00 am and will run through the evening. The price of the cars will vary and of the 113 cars offered, six were not sold. The highest price paid was \$2,750,000 for a 1934 Duesenberg Model J Convertible Coupe. However, not all of the cars sell in the million or even the hundred thousand range, a number of cars are available from \$30,000 to \$70,000.

Russo and Steele's "European Sports & American Muscle Cars" is yet another auction and if you want "Muscle" then this is the place for you. Three days of auction fun preceded by a Black Tie dinner party. Registration is \$75 and each guest is \$25 which includes ten drink coupons and a complimentary dinner buffet each evening.

The auction is preceded by a one day inspection opportunity and that evening the charity dinner party. This kick-off preview gala features an open bar & gourmet food, and an evening of dancing also graces this formal event which is always a sellout. If you have an interest in this it is best to get your reservations in early. A lot of fun is to be had and a good bang for your buck at \$100 per head (and part is a tax write off).

The three days of auctions starts later in the day at

R&S, usually beginning at 4:00 pm and running until about midnight. This is one of the best setup auctions around with stadium seating on each side of the auction floor and just a few feet away from the cars, here you are right on top of the auction. All cars at R&S are at no reserve so you have the same game rules if you are selling a car as you would at BJ. Yes, they do run the bids a bit, but it is always a great place to ferret out a bargain, if you get there early on the first couple of days and stay until the last car is sold. The buyers premium is 10% of the hammer price.

Silvers Arizona in January Auction is just a short and very scenic drive up to Mesa, AZ. The venue is held on one of the Indian reservations at where else than a Casino! Silvers is usually a wonderfully fertile place to find anything you might be interested in. Not much hype or glitter here, just lots of cars. Over a four day run Silvers will sell just about as many cars as BJ.

Registration is usually about \$50 to \$75. Here you can speak with a lot of the owners, many of the cars here are from individual collectors and as such you have a much greater opportunity to start and move the car if just a few feet, find out some of the facts about the car and possibly learn

some of the car's history. A great venue for the first time auction buyer and great for a group outing as the Casino offers entertainment for others in the party who may not have the same level of interest in the collector car hobby. Buyer's premium is 7% of the hammer price. So, get out there and get ready for the 2007 car auction season



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THE 2006 CONCOURS'D ELEGANCE SEASON HAS BEGUN!

Photography by Pat Harmon from page 4



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